

2018 HARLEY-DAVIDSON RETAIL PRICE GUIDE

	Vivid Black	Color	Two-Tone Color	Custom Color	Hard Candy Custom	Anniversary Denim	Anniversary Two-Tone	ABS Option	Security Package	Cruise Control	Prem. Radio Option	
STREET 	STREET											
	XG500 Street 500	\$6,899	\$7,194	\$7,349	N/A	N/A	N/A	\$750	\$395	N/A	N/A	
	XG750 Street 750	\$7,599	\$7,894	\$8,049	N/A	N/A	N/A	\$750	\$395	N/A	N/A	
	XG750A Street Rod	\$8,699	\$8,994	N/A	N/A	N/A	N/A	\$750	\$395	N/A	N/A	
SPORTSTER 	SPORTSTER											
	XL 883L SuperLow	\$8,699	\$9,049	\$9,249	N/A	N/A	N/A	\$795	\$395	N/A	N/A	
	XL 883N Iron 883	N/A	\$8,999	N/A	N/A	\$9,449	N/A	\$795	\$395	N/A	N/A	
	XL 1200C 1200 Custom	N/A	\$10,999	\$11,549	N/A	N/A	N/A	\$795	\$395	N/A	N/A	
	XL 1200CX Roadster	\$11,299	\$11,649	\$11,849	N/A	N/A	N/A	\$795	\$395	N/A	N/A	
	XL 1200X/XL 1200X ANV Forty-Eight	\$11,299	\$11,649	N/A	N/A	\$11,749	\$11,999	N/A	\$795 (Standard on 1200X ANV)	\$395	N/A	N/A
SOFTAIL 	SOFTAIL											
	FLHC Heritage Classic	\$18,999	\$19,399	\$19,749	N/A	N/A	N/A	Standard	Standard	Standard	N/A	
	FLHCS Heritage Classic 114/ FLHCS ANV 115th Anniversary Heritage Classic 114	\$20,299	\$20,699	\$21,049	N/A	N/A	\$21,199	Standard	Standard	Standard	N/A	
	FLFB Fat Boy	\$18,999	\$19,399	\$19,749	N/A	N/A	N/A	Standard	Standard	N/A	N/A	
	FLFBS Fat Boy 114/FLFBS ANV 115th Anniversary Fat Boy 114	\$20,299	\$20,699	\$21,049	N/A	N/A	\$21,199	Standard	Standard	N/A	N/A	
	FLDE Deluxe	\$17,999	\$18,399	\$18,749	N/A	N/A	N/A	Standard	Standard	N/A	N/A	
	FLSL Softail Slim	\$15,899	\$16,299	N/A	N/A	N/A	N/A	\$795	Standard	N/A	N/A	
	FXBR Breakout	\$18,999	\$19,399	N/A	N/A	N/A	N/A	Standard	Standard	N/A	N/A	
	FXBRS Breakout 114/FXBRS ANV 115th Anniversary Breakout 114	\$20,299	\$20,699	N/A	N/A	N/A	\$21,199	Standard	Standard	N/A	N/A	
	FXBB Street Bob	\$14,499	\$14,899	\$15,249	N/A	N/A	N/A	\$795	Standard	N/A	N/A	
	FXFB Fat Bob	\$16,999	\$17,399	N/A	N/A	N/A	N/A	\$795	Standard	N/A	N/A	
	FXFBS Fat Bob 114	\$18,699	\$19,099	N/A	N/A	N/A	N/A	Standard	Standard	N/A	N/A	
	FXLR Low Rider	\$14,999	\$15,399	N/A	N/A	N/A	N/A	\$795	Standard	N/A	N/A	
TOURING 	TOURING											
	FLHR Road King	\$18,999	\$19,449	\$19,799	N/A	\$21,399	N/A	N/A	\$795	\$395	Standard	N/A
	FLHRXS Road King Special	\$21,999	\$22,449	N/A	N/A	\$24,399	N/A	N/A	Standard	Standard	Standard	N/A
	FLHTCU Electra Glide Ultra Classic	\$24,249	\$24,849	\$25,299	N/A	N/A	N/A	N/A	Standard	\$395	Standard	\$795
	FLHTK Ultra Limited/FLHTK ANV 115th Anniversary Ultra Limited	\$26,999	\$27,599	\$28,049	N/A	N/A	N/A	\$27,999	Standard	Standard	Standard	Standard
	FLHTKL Ultra Limited Low	\$26,899	\$27,499	\$27,949	N/A	N/A	N/A	N/A	Standard	Standard	Standard	Standard
	FLHX/FLHX ANV Street Glide	\$20,999	\$21,499	N/A	N/A	\$23,999	N/A	\$21,999	\$795 (Standard on FLHX ANV)	\$395	Standard	\$795
	FLHXS Street Glide Special/FLHXS ANV 115th Anniversary Street Glide Special	\$25,999	\$26,499	N/A	N/A	\$28,999	\$26,999	N/A	Standard	Standard	Standard	Standard
	FLTRX Road Glide	\$21,299	\$21,799	N/A	N/A	\$24,299	N/A	N/A	\$795	\$395	Standard	\$795
	FLTRXS Road Glide Special	\$26,299	\$26,799	N/A	N/A	\$29,299	N/A	N/A	Standard	Standard	Standard	Standard
TRIKE 	TRIKE											
	FLHTCUTG/FLHTCUTG ANV Tri Glide Ultra	\$34,499	\$35,349	\$35,849	N/A	N/A	N/A	\$36,249	N/A	Standard	Standard	Standard
	FLRT Freewheeler	\$26,449	\$26,949	N/A	N/A	N/A	N/A	N/A	N/A	\$395	Standard	N/A
CVO 	CVO											
	FLHXSE CVO Street Glide	N/A	N/A	N/A	\$39,949	N/A	N/A	N/A	Standard	Standard	Standard	Standard
	FLTRXSE CVO Road Glide	N/A	N/A	N/A	\$41,399	N/A	N/A	N/A	Standard	Standard	Standard	Standard
	FLHTKSE CVO Limited	N/A	N/A	N/A	\$42,949	N/A	N/A	N/A	Standard	Standard	Standard	Standard
	FLHTKSE ANV 115th Anniversary CVO Limited	N/A	N/A	N/A	\$43,949	N/A	N/A	N/A	Standard	Standard	Standard	Standard